IAOC Report IETF81



Bob Hinden

IAOC Chair

Ray Pelletier

IAD

27 July 2011

Presentation Outline



- Minutes
- Financial Update
- Request for Proposals News
- Status of 3-year advance meeting planning
- IT Development Progress
- Acknowledgements

IAOC Minutes

- Current Status
 - 2011: 9 of 13 published
- Scribes
 - Karen O'Donoghue, Suresh Krishnan, Andrew Sullivan
 - Andrew is stepping down and Suresh is Nomcom chair
 - Additional scribes needed!
- We fell behind on our goal to keep minutes up to date.
 - We either need additional scribes or hire someone to take minutes.



Prague Summary



- Good attendance
 - 56 more than expected

- Host and sponsors
 - No welcome reception sponsor
- Net of \$502K for continuing operations
 - \$30K more than planned (a good thing)

Prague Meeting Results



		Budget	Actual	
Attendance	Paid	1,140	1,153	+13
	Day Pass Experiment		43	
TOTAL			1,196	+56
Revenue				
	Registration Fees	\$711	\$755	\$44
	Sponsorships	\$345	\$339	(\$6)
	Commissions	\$50	\$73	\$23
SUB-TOTAL		\$1,106	\$1,166	\$60
Expenses				
	Meeting Expenses	\$460	\$480	(\$20)
	Network & Connectivity	\$175	\$185	(\$10)
SUB-TOTAL		\$635	\$665	(\$30)
NET		\$471	\$501	\$30

Quebec Meeting Results (27 July 2011)



		Budget	Actual	
Attendance	Paid	1,060	1,045	
	Day Pass Experiment	50	43	
TOTAL		1,110	1,088	(22)

Revenue				
	Registration Fees	\$708	\$699	(\$9)
	Sponsorship	\$200	\$187	(\$13)
	Commissions	\$50	\$60	\$10

(Note: Dollars are in \$1,000)

2011-2014 Financials



I E T F

	2011 Budget	2012 Advice	2013 Advice	2014 Advice
Revenue	\$3,317.	\$3,383.	\$3,267.	\$3,267.
Expenses				
IETF Operations	\$5,003.	\$4,919	\$4,752.	\$5,209.
Tools Development	\$429.	\$215.	\$140.	\$150.
ISOC Contribution	\$2,115.	\$1,751.	\$1,625.	\$2,092.

(Note: Dollars are in \$1,000)

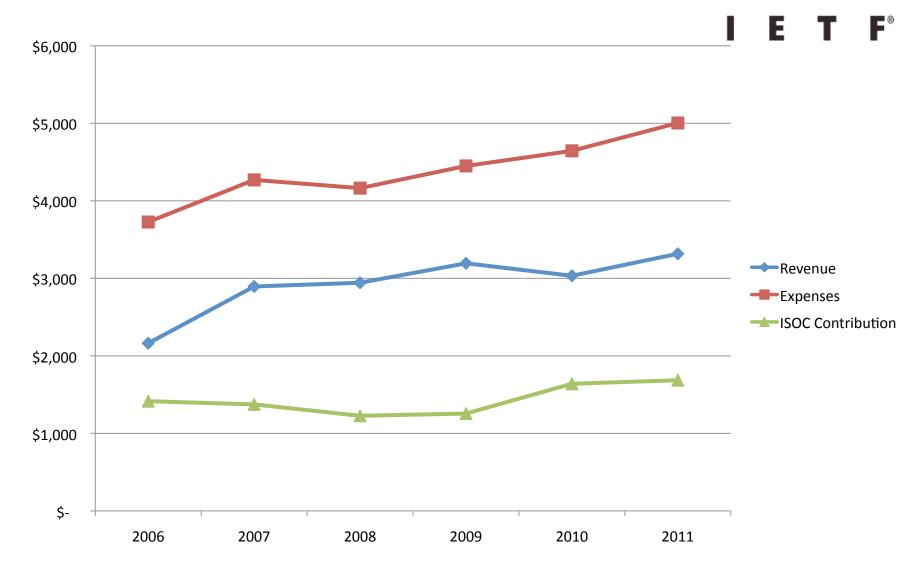
IASA Financial History

IETF81 Quebec City



(Note: Dollars are in \$1,000)

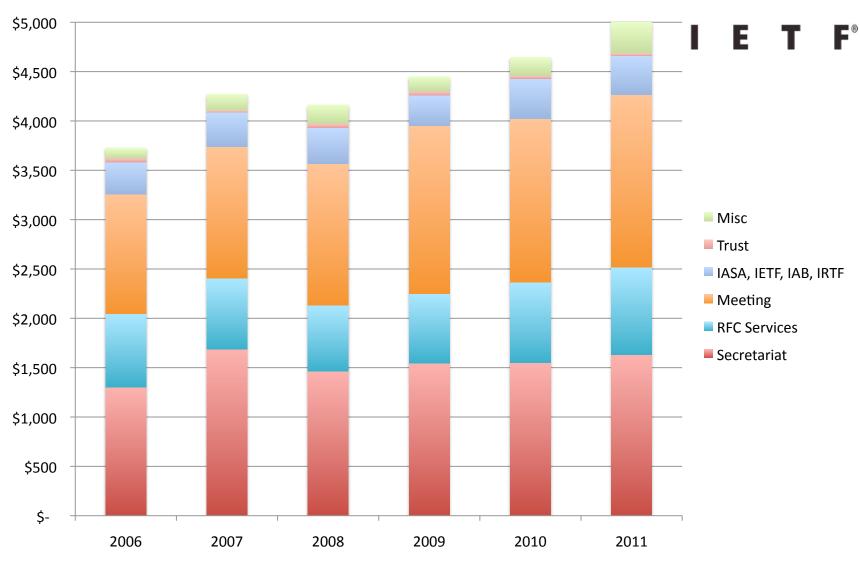
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IAOC Report

IASA Expense History





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(Note: Dollars are in \$1,000)

RFP News



Secretariat Services



- RFP issued 10 June 2011, Responses due 8 August 2011
- RFP includes RFC Publisher services
- RFC Series Editor (RSE)
 - RSOC announced search on 13 July 2011
- RFC Production Center and Publisher
 - Production Center contract being extended for two years
 - Extend Publisher contract one month to align with new Secretariat Services contract
- Independent Submission Editor (ISE)
 - 3 Year extension in Feb 2012, or new search (IAB decision)

Status of 3-year advance meeting planning



- Generally working well
 - Currently 6 of 9 venues are under contract or being negotiated through 2014
- Venues in Asia have challenges
 - Some countries require local government support to meet IETF requirements
 - New venues are very expensive (> \$300 / night)
 - We may not be able to meet in Asia every year

Future Meetings



- 2011
 - Taipei, 13-18 November 2011, TWNIC hosting
- 2012
 - Paris, 25-30 March 2012, Host needed
 - Vancouver, 29 July 3 August 2012, Google hosting
 - Atlanta, 4-9 November 2012, North American Cable Industry
- 2013
 - Orlando, 10-15 March 2013, Host needed
 - Europe, 28 July 2 August 2013, Venue Selected
 - TBD, 3-8 November 2013, Host needed

Future Meetings(2)

- Europe, 2-7 March 2014, Host needed
- North America, 20-25 July 2014, Host needed
- Location TBD, , 9-14 November 2014, Host needed

• 2015

- Location TBD, 22-27 March 2015, Host needed
- Location TBD, 19-14 July 2015, Host needed
- Location TBD, 1-6 November 2015, Host needed

• 2016

- Location TBD, 27 March 1 April, 2016, Host needed
- Location TBD, 17-11 July 2016, Host needed
- Location TBD, 13-18 November 2016, Host needed

2017

- Location TBD, 26-31 March 2017, Host needed
- Location TBD, 16-21 July 2017, Host needed
- Location TBD, 12-17 November 2017, Host needed
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IETF Tools Progress



- Completed
 - DB Conversion WO # 2
 - DB Conversion WO # 3
 - DB Conversion WO # 4
 - IDST Development
 - IPR Management Tool
 - WG & Alt Streams Dev (Front End)
 - Materials Management Tool
 - Alternate Streams Specs
 Requirements
 - WG Charter Tool Specs
 - Draft Tracking Community Specs
 - Back End Specifications
 Requirements
- Development underway
 - DB Conversion WO # 5
 - RFC Management
 - IETF Meeting Session Management

- XML2RFC Tool
- ID Tracking Tool
- I E T F
- WG Charter Tool
- Charter Milestone Specs Dev
- Planned / RFP
 - Back End Development
 - DB Conversion WO #6
 - Charter Milestone Management
 Development
 - Back End Development
 - Tools Update for DB Conversion (DB Conversion WO #7)
 - Announcement Management
 - Telechat Interface
 - Secretariat Tools Update for new DB
 - Agenda Scheduling Spec Dev
 - Blue Sheet Generation Tool
 - Working Group Draft Version 00
 Approval Tool

IAOC Report IETF81



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Acknowledgements



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- Secretariat
 - Amy, Cindy, Stephanie,
 Wanda, Marcia, Lisa,
 Alexa, Glen, Ryan, Karen,
 Anabelle
- Independent Series
 Editor
 - Nevil
- Acting RSE
 - Olaf

- RFC Publisher and Production Center
 - Sandy, Alice
- IANA
 - Michelle, Elise
- VeriLan
 - Brandon, James, Nick,Noah, Rick, Hans

Acknowledgements



NOC Support

- IETF Volunteers
 - Karen O'Donoghue, Jim Martin, Chris Elliott, Bill Jensen,
 Joel Jaeggli, Warren Kumari, Lucy Lynch, Bjoern Zeeb, Bill
 Fenner, Morgan Sackett
- RIM Volunteers
 - Brian Taylor

Tools Dev Acknowledgements

I F T F

Henrik - PM

Tools Development Volunteers

Code Sprint

IDIQ Contractors

IOLA

Yaco

Concentric Sky

Specification Developers

Host & Welcome Reception Sponsor





Sponsor Acknowledgements







Sponsor Acknowledgements









Thank You



(BACKUP)

2011-2014 Detail Budget



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IETF Budget 2011 Year End Foreca		2011	2012	2013	2014
Revenues	Budget	YEF	Advice	Advice	Advice
Registration Fees	\$ 2,132	\$ 2,176	\$ 2,158	\$ 2,207	\$ 2,207
Meeting Sponsorships					
In Kind Sponsorships	280	280			
Cash Sponsorships	200	170			
Meeting Sponsorship	480	450	540	290	290
Network/NOC					
In Kind Sponsorships	150	205			
Cash Sponsorships	315	310			
Network/NOC Host	465	515	430	470	470
Hotel Commissions	140	152	130	150	150
New Revenue	100	93	125	150	150
Miscellaneous	-	20	-	-	-
Total Revenue	\$ 3,317	\$ 3,406	\$ 3,383	\$ 3,267	\$ 3,267
					5%
	2011	2011	2012	2013	2014
Expenses	Budget	YEF	Advice	Advice	Advice
RFC Services	\$ 887	887	\$ 811	\$ 827	\$ 868
Secretariat Services	1,614	1614	1,647	1,679	\$ 1,763
Secretariat Costs (Other)	17	17	20	20	
Direct Meeting Costs					
Meeting Space Costs					
In Kind	280	280			
Cash	110	111			
Meeting Space Costs	390	391	425	200	400
Network/NOC Costs					
In Kind	150	205			
Cash	315	310			
Network/NOC Costs	465	515	430	470	470
Meeting Operations (Secretari	780	810	803	828	828
Other Meeting Costs	114	114	120	124	124
Subtotal Direct Meeting Costs	1,749	1,830	1,779	1,621	1,621
Transition Expenses	145	145	75	-	125
Special Projects	60	60	40	40	40
Admin (IASA,IETF, IAB, IRTF, N	391	360	403	419	445
IETF Trust	25	17.5	25	26	26
ISOC G&A	115	115	120	120	120
Total Expenses	\$ 5,003	\$ 5,046	\$ 4,919	\$ 4,752	\$ 5,209
	, ,	0.8%		,	5.0%
ISOC Direct Contribution Excl Deve	\$ 1,686	\$ 1,639	\$ 1,536	\$ 1,485	\$ 1,942
IT Tools Development	429	411	215	140	150
ISOC Direct Contribution Incl Deve		\$ 2,050	\$ 1,751	\$ 1,625	\$ 2,092
		, -,			

Notes

- 1 Reflects Registration Fee revenues above budget for Prague
- 2 Forecast reflects lack of Welcome Reception Sponsor in Prague
- **3** Forecast reflects increase for in-kind NOC sponsorship in Quebec
- 4 No change; uncertainty in RSE search costs, position costs, and IAB Exec Asst costs
- **5** Forecast reflects increase in Food and Beverage, other costs in Prague
- **6** Forecast reflects reduced legal and misc expenses

IETF80 Financial Details



Meeting Revenue Actual Budget Variance Notes	2011 IETF Meetings							
Meeting Revenue Actual Budget Variance Notes Registration Revenue 754,720 711,000 43,720 1 Sponsorship Revenue (IETF) 0 30,000 -30,000 2 Meeting Space 111,765 110,000 1,765 NOC Sponsorship, in-kind 185,000 175,000 10,000 3 Hotel Commission 72,919 50,000 22,919 10,000 10,000 3 New Revenue 22,930 30,000 -7,070 10,068 19,068 19,068 19,068 19,068 19,068 19,068 19,068 19,068 19,068 19,068 19,068 19,068 10 19,068 19,068 19,068 19,068 19,068 19,068 19,068 19,068 10 19,068 10 19,068 19,068 10 19,068 10 19,068 10 19,068 10 19,068 10 19,068 10 10 10 10 10 10 10 10	Prague IETF 80 Financial Statement							
Registration Revenue 754,720 711,000 43,720 1 Sponsorship Revenue (IETF) 0 30,000 -30,000 2 Meeting Space 111,765 110,000 1,765 NOC Sponsorship, in-kind 185,000 175,000 10,000 3 Hotel Commission 72,919 50,000 22,919 New Revenue 22,930 30,000 -7,070 Miscellaneous 19,068 0 19,068 Total Revenue 1,166,402 1,106,000 60,402 Meeting Expenses Actual Budget Variance Food & Beverage 148,278 130,207 -18,071 4 AV & Power 38,076 27,542 -10,534 Meeting Space 111,765 110,000 -1,765 NOC, in-kind 185,000 175,000 -10,000 3 Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.						7/23/11		
Sponsorship Revenue (IETF)	Meetin	g Revenue	Actual	Budget	Variance	Notes		
Meeting Space		Registration Revenue	754,720	711,000	43,720	1		
NOC Sponsorship, in-kind		Sponsorship Revenue (IETF)	0	30,000	-30,000	2		
Hotel Commission 72,919 50,000 22,919 New Revenue 22,930 30,000 -7,070 Miscellaneous 19,068 0 19,068 Total Revenue 1,166,402 1,106,000 60,402 Meeting Expenses Actual Budget Variance Food & Beverage 148,278 130,207 -18,071 4 AV & Power 38,076 27,542 -10,534 Meeting Space 111,765 110,000 -1,765 NOC, in-kind 185,000 175,000 -10,000 3 Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		Meeting Space	111,765	110,000	1,765			
New Revenue 22,930 30,000 -7,070 Miscellaneous 19,068 0 19,068 Total Revenue 1,166,402 1,106,000 60,402 Meeting Expenses Actual Budget Variance Food & Beverage 148,278 130,207 -18,071 4 AV & Power 38,076 27,542 -10,534 Meeting Space 111,765 110,000 -1,765 NOC, in-kind 185,000 175,000 -10,000 3 Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		NOC Sponsorship, in-kind	185,000	175,000	10,000	3		
Miscellaneous 19,068 0 19,068 Total Revenue 1,166,402 1,106,000 60,402 Meeting Expenses Actual Budget Variance Food & Beverage 148,278 130,207 -18,071 4 AV & Power 38,076 27,542 -10,534 Meeting Space 111,765 110,000 -1,765 NOC, in-kind 185,000 175,000 -10,000 Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes 1 Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		Hotel Commission	72,919	50,000	22,919			
Meeting Expenses		New Revenue	22,930	30,000	-7,070			
Meeting Expenses Actual Budget Variance Food & Beverage 148,278 130,207 -18,071 4 AV & Power 38,076 27,542 -10,534 Meeting Space 111,765 110,000 -1,765 NOC, in-kind 185,000 175,000 -10,000 3 Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes 1 Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		Miscellaneous	19,068	0	19,068			
Food & Beverage 148,278 130,207 -18,071 4 AV & Power 38,076 27,542 -10,534 Meeting Space 111,765 110,000 -1,765 NOC, in-kind 185,000 175,000 -10,000 3 Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		Total Revenue	1,166,402	1,106,000	60,402			
Food & Beverage 148,278 130,207 -18,071 4 AV & Power 38,076 27,542 -10,534 Meeting Space 111,765 110,000 -1,765 NOC, in-kind 185,000 175,000 -10,000 3 Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.								
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Meeting Space		Food & Beverage	148,278	130,207	-18,071	4		
NOC, in-kind 185,000 175,000 -10,000 3 Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes 1 Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		AV & Power	38,076	27,542	-10,534			
Allocated Secretariat/Temp Labor 110,000 113,000 3,000 Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		Meeting Space	-	-				
Travel, Meeting and Qual Visits 23,500 24,000 500 Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		NOC, in-kind	185,000	175,000	-10,000	3		
Miscellaneous 47,868 54,830 6,962 5 Total Expenses 664,487 634,579 -29,908 Funds Available for IETF Operations 501,915 471,421 30,494 Notes Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. Unable to acquire a sponsor for the Welcome Reception.				113,000				
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Notes 1 Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		Total Expenses	664,487	634,579	-29,908			
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Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.	Notes							
Students, and 43 one day passes. 2 Unable to acquire a sponsor for the Welcome Reception.		Paid attendance of 1 106 heat the budge	at target of 1 140	with 045 Early-Ri	rd 144 Lato Foo	64		
· · · · · · · · · · · · · · · · · · ·	1	Paid attendance of 1,196 beat the budget target of 1,140 with 945 Early-Bird, 144 Late Fee, 64 Students, and 43 one day passes.						
3 CZ.NIC, the Host, and Dial Telecom provided the NOC and additional connectivity.	2	² Unable to acquire a sponsor for the Welcome Reception.						
	3	3 CZ.NIC, the Host, and Dial Telecom provided the NOC and additional connectivity.						
4 Increase in cost reflected an increase in attendance and currency conversion.	4							
5 Includes credit card fees, cancellation insurance, captioning, shipping, printing, etc.	5	Includes credit card fees, cancellation in	surance, captionii	ng, shipping, print	ting, etc.			